



MyCardGuys

## Fall Newsletter 2018

### BUSINESS SHOWCASE: *The Candy Corner*



Two Locations in Grand Forks:  
2100 Columbia Road S #110 (In the Columbia Center)  
2800 Columbia Rd S Columbia Mall (Across from Bath & Body Works)

***"If I'd known the candy business was this fun, I would have done it 20 years ago."  
Bucky Cameron, Owner, The Candy Corner***

Bucky and David Cameron are soul mates and the owners of The Candy Corner. They have two locations in Grand Forks. Many years ago, Bucky started her first retail location as a card, party, and gift store in Florida. After marrying David and moving to Thief River Falls, she ran her Florida store remotely for a few years. In 2012, they decided to close the Florida store, reopen it in Thief River Falls, and add a line of chocolate and candies.

"Dave and I share a love of good chocolate," Bucky stated. "When we travel, we always go to candy stores. We're serious chocolate connoisseurs – in particular malted milk balls."

At her Thief River Falls store, it was the



candy that took off. As people came in and asked for certain items, she took notes, and then brought that item into the store. Since the candy items sold so well, she "cleared out all the other stuff, and just dedicated the store to the confection part."

When Dave was ready to retire from farming, they decided to move their store to Grand Forks in the Columbia Mall. However, after a year in the mall, the payroll costs were just too high, so in April 2018 they moved into their current location at 2100 South Columbia Road in

Grand Forks. They did keep a pop-up location in the Columbia Mall that is open Friday through Sunday.

The Candy Corner carries over 100 different chocolates and truffles. Bucky stated, "All our chocolates and truffles come from American mom and pop confectionery companies." Specific companies such as Albanese (chocolates and gummies), Abdallah (toffees and sponge candy), and Asher's Chocolates are featured. They also carry imported candy. Their Mexican, Japanese, and European lines are the most popular.

Bucky described her experience with the nostalgic candies: "It's so delightful what a candy store does for people. As people walk in, they see certain candies and a smile comes to their face. Suddenly, they're six or seven years old again." Often they hear from customers, "Oh, this reminds me of when I was a kid!"

Scott was initially a customer of Bucky's at her Thief River Falls store. One day, he asked her if he could come by sometime to see if he could save her some money. Bucky likes doing business face to face, and "likes to help hard-working, nice people."

When Scott returned with his proposal, Bucky indicated, "He could save me money. I mean serious money. It wasn't \$10. It was like a lot of money," so switching to Scott and MyCardGuys was an easy decision for her.

"Scott is just an honest person. I trust him implicitly. You can't say that about a lot of people. If things get messed up, I can call him. If I have an issue on Saturday or Sunday, he gets right back with me. Whatever I've needed, or however long it took to get something hooked up, he's done it. And he doesn't grumble. He's never been anything but professional."



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